

From: Paul Grabowski
To: Microsoft ATR
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To Whom it may concern,

I have been a small businessman for over 20 years, and in the beginning we had a staff of 8 or so people, doing about \$250,000 of sales a year. Now am selling over a million dollars of goods a year with a staff of 3 people.

At that time, I saw the need for computerization in order to run my business more efficiently and accurately with less overhead. At that time there weren't any personal computers, and I was forced to spend over ten thousand dollars in equipment and programming (this was in the early 80's) to have someone design a simple program that merely did job cost estimating. This was an outrageous amount of money to spend to acquire such a simple task. To learn about DOS was beyond my comprehension and desire.

I have learned that the simple solution to success in business is to "find a void and fill it". By this I mean to find out what people's needs are and to service those needs with simplicity and as little discomfort to the consumer as possible.

I know that Bill Gates did this very thing buy of course on a much larger scale.

Competition is a wonderful and needed thing in America, as the consumer is the one benefiting the most from businesses forcing themselves to be more professional and offering services and products that are better and less expensive than they would be otherwise.

However, just because someone is smart and has foresight and energy to extremely simplify and market a product does not create a monopoly.

UNDERSTAND THIS STATEMENT:

I DO NOT FEEL FORCED TO BUY OR USE MICROSOFT PRODUCTS.... I CHOOSE TO BECAUSE THERE ISN'T ANOTHER PRODUCT THAT DOES THE SAME OR MORE AT AN EQUAL OR LESS PRICE.

Tell the losers that do not have the smarts or know-how to accomplish this task to quit crying in their beer and blaming Microsoft for their own failures. I am a Veteran of the Armed Forces and sacrificed much for this country of ours so that folks can be successful here and hopefully to create a better place for us and everyone else in the world.

So back off Attorney General..... you should salute Bill Gates and his Microsoft staff, not castrate them
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Paul M. Grabowski
President of Tallahassee Kitchen Center Inc.

